



## **Access Telcom Delivers Desktop-to-Desktop Videoconferencing Solutions**

*Innovative Technology Set to Replace  
Outdated Voicemail Systems*

SPOKANE, WA - October 19, 2011 – Access Telcom, an industry leader in unified communications, announced today that they have extended their product offering to include desktop-to-desktop videoconferencing solutions. These solutions will add a vital component to the breadth and depth of Access Telcom’s product mix, and will give their customers tremendous flexibility when collaborating.

Desktop-to-desktop video conferencing solutions enable users to conduct face-to-face meetings without leaving their desk. Multiple parties can collaborate with one another on various projects, increasing office productivity. Essentially, this dynamic technology elevates our expectations of basic web and audio conferencing tools. Users simply log-in to their video conferencing provider’s software, turn on their webcam and are then able to view one

another and interact as if everyone were sitting in the same room. Videoconferencing has gained traction due to its ability to show non-verbal communication and increase the “human feel” of meetings. Additionally, Access Telcom’s customers are experiencing huge savings in travel related expenses and have eliminated unnecessary travel time.

“We’re thrilled to bring another critical solution to our loyal customer base,” commented Kent Biel. “This technology has been available for years but it has finally matured and reached the desktop. We are seeing many of our customers utilizing this to leave their competitors in the dust. Our philosophy has been, and always will be, to create a long-term relationship with our customers by providing them with technology that either increases their profitability or provides them with a competitive advantage,” added Biel. “Desktop-to-desktop videoconferencing is poised to revolutionize the way small to

mid-sized businesses communicate and compete with large corporations.”

### **ABOUT ACCESS TELCOM**

Access Telcom offers what today’s business customer demands: exceptional customer service, quality products and a variety of telecommunication solutions. Creating a communications strategy is vital to doing business in an increasingly competitive world. Access Telcom helps customers create a plan that will accommodate their businesses into the next century. Their team of Factory Certified technicians are dedicated to providing unsurpassed customer service and technical support. The company is committed to supporting its customers’ every need, leading the way through the challenges of the ever-changing world of technology. For more information on Access Telcom, call (888) 621-9555 or visit [www.access-tel.com](http://www.access-tel.com).