



Gratitude, Excitement & Wonder!

This time of the year invokes gratitude, excitement, and wonder. It provides people and businesses an avenue to express their appreciation for the relationships and people they meet along the way. Lois Wyse stated, "A good friend is a connection to life – a tie to the past, a road to the future, the key to sanity in a totally insane world". The insane economic woes we have experienced the last two years tested us all. As we at Access Telcom stood at the crossroads, we believe that you, our clients, gave us balance, friendship, and sanity. It is your friendship and business relationships that smooth out the bumpy business road before us.

To our ShoreTel customers we are excited to offer this Access Telcom Only special for the month of December 2010 as follows:

25% off on all software licenses	Sale Price	Retail
Extension and Mailbox Licenses	\$150.00	\$200.00
Extension Only Licenses	\$105.00	\$140.00
Mobile Access Licenses	\$71.25	\$95.00
Professional Access Licenses	\$60.00	\$80.00
Operator Call Manager	\$446.25	\$595.00
Agent Call Manager	\$221.25	\$295.00
20% on IP230 phones	\$207.20	\$259.00



To our NEC and Allworx customers our Access Telcom Only special is 20% off on new and used telephones for December 2010.

To our good friends, may the roads we continue to travel bring marvel and wonder when looking back at the journey we took together.

Merry Christmas and Happy Holidays from all of us at Access Telcom, Inc.!

Introducing the Konftel 300W Absolute freedom with no worries for only \$899.00!



The Konftel 300W is the wireless conference phone that offers you the greatest possible freedom with a range of clever features. In addition, it boasts superior sound quality which is a must for efficient telephone conferences.

The 300W gives you the flexibility to arrange meetings without the need for electrical sockets or phone jacks. Its rechargeable battery provides talk time of up to 60 hours—you can talk for a whole working week without having to recharge.

- **DECT for outstanding sound and range;**
DECT is a well-tried and tested wireless standard when it comes to security and audio transfer. The phone has a range of up to 200 meters making it possible to move it to where the conference is to be held. The Konftel 300W is GAP compatible and can be intergraded with existing DECT/GAP systems.
- **Top-quality battery with long talk time:**
The superior-quality rechargeable battery provides up to 60 hours of talk time and 10 days of standby time when fully charged. Charge the battery by placing the 300W on the charging stand provided.
- **Memory card recordings**
The Konftel 300W can record calls or dictations onto an SD memory card. The recorded calls can be listened to on the 300W or a computer with a memory card reader.
- **Flexible performance:**
As well as the wireless DECT connection, the 300W can be connected to a mobile phone and PC via a USB port for VoIP calls using wideband voice. The line mode switches and combines connections.



ShoreTel Mobility

On October 21, 2010 ShoreTel acquired Agito Networks, a leader in platform-agnostic enterprise mobility. Agito’s technology expands ShoreTel’s vision of setting the user free to communicate on any device (desk phone, mobile phone, computer), at any location (office, home, remote) by allowing individuals to use any network (cellular or Wi-Fi), simply and cost effectively. The new solutions, named ShoreTel Mobility, provides productivity gains for the end user and the IT staff with its heterogeneous PBX and UC support for other vendors, including Cisco, Avaya and Microsoft, as well as legacy TDM PBX’s.

Benefits of ShoreTel Mobility allows for the freedom of choice for workers on the move. Cost savings (up to 80 percent on mobile and international usage) an Productivity Gains (desk phone and UC capabilities extended to the Smartphone). Heterogeneous PBX support, secure and seamless transitions for users.

Brilliant Simplicity, the innovative Agito technology complements the award-winning ShoreTel communicator Mobile dashboard, and meets ShoreTel’s stringent requirements for ease of deployment by IT and ease of use by non-technical business users.

Expanded enterprise customer base, the Agito technology and distribution channel allows ShoreTel better access to Fortune 1000 customers.

For more information about the new features with ShoreTel, please contact LaVerne at 509-340-0290 or laverne@access-tel.com.

Access Telcom Holiday Schedule

Access Telcom will be closed on the following dates to celebrate the holidays with our families and loved ones. Please keep in mind that we are still available for emergency service calls. To place an emergency service call please call into 509-747-2214 and follow the prompts to leave a message in the emergency service mailbox. This call will then be delivered to our on call tech whom will contact you as soon as they receive the message. Holidays are stressful enough, so we hope we can help ease your stress by being available to service our customers even during the holidays.

Office closed November 25th & 26th, December 24th & 31st.



509-747-2214
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Who’s Who

Owners:

Kent (ext 302) and LaVerne Biel (ext 309)

Administration:

Mike (ext 304) - Accounting/Personnel
John (ext 308) - Project Coordinator

Phone Technicians:

Carl (ext 303) - Lead Technician
Charles (ext 307) Technician

Computer Technicians:

Greg (ext 313) Manager
David (ext 316) Network Engineer

Sales Personnel:

Brent (ext 326) Communications Analyst
T.J. (ext 323) Communications Analyst
Brita (ext 306) Dispatch/Dial Tone Advocate
Charlene (ext 305) Customer Advocate